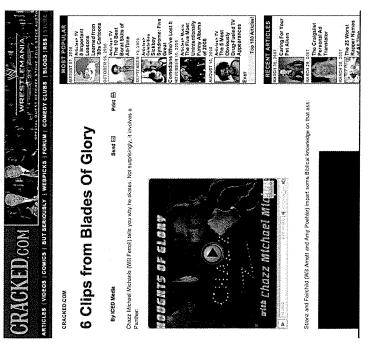
### SCHAPIRO DECLARATION EXHIBITS CONTINUED

## The Heartbreak Kid Program Timeline



### Phase 2

- Press solicitation for key junket interviews
- Widespread content distribution to all sites and blogs listed
- Social Networking and Blog specific contests
- Exclusive video content for larger sites in appendix B
- Develop unique contesting features on 2 key mainstream and top-tier entertainment and film sites in appendix B
- Continue with daily updates and contests on Facebook



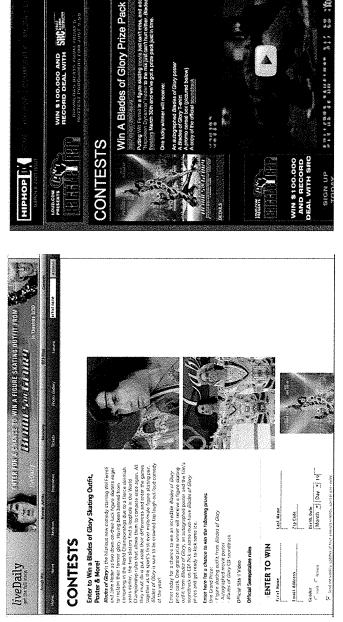
Sample content distribution

## The Heartbreak Kid Program Timeline



### Phase 3

- Execute prize pack contests and features with 20 sites in appendix C
- Full viral video uploading and player distribution to entire network placing features on websites/blogs
- Solidify interview and exclusive features
- Full scale promotions within Facebook community



Sample contests on music/lifestyle sites

## Sample Promotions and Contests



# YouMayNowKissTheBlog Heartbreak Kid Contest and Feature

- ICED will set up a contest with YouMayNowKissTheBlog where readers will provide their funniest and most embarrassing wedding stories.
- The winner, selected at random will be able to choose a wedding or anniversary gift for themselves from a selected 3rd party retailer (worth \$300)
- The contest will receive homepage placement featuring Heartbreak Kid content.

## IST blog Heartbreak Kid 'weekend getaways'

- Gothamist, LAist, Phillyist and Chicagoist will all run contests for weekend get away funny dates within each city
- Gimmicky dates will include a predetermined off-the-cuff dating activity (Jumbo's Clown Room) on Friday, and a Saturday night activity.
- Contest to feature video content and official site links

# Greatest Wedding/Marriage/Honeymoon Movies Feature at Cracked

- insane movie brides, wedding mishaps, and awkward dating moments featured in As Cracked.com has done with many top 10 lists, this one will focus on the most
- Heartbreak Kid video will be featured alongside the list

## Sample Promotions and Contests cont.



# The Celebrity Cafe Interview and The Heartbreak Kid Relationship Survival

## Kit Sweepstakes

 Users shard their relationship horror stories to win a limited edition Heartbreak Kid Relationship Survival Kit (sunblock, nasal spray, tums, beano, etc)

The contest will be featured alongside a Rob Corddry interview and Heartbreak Kid video content

## Most Annoying Mate Contest on FHM

·Users share their stories of their annoying mate. FHM judges which guy has the most annoying mate, and awards them a TBD video game console to reward them for being able to put up with so much

# Cupids Dating Blog and The Heartbreak Kid Prize Pack Give Away

Win a 'date' to see The Heartbreak Kid on Cupid's Dating Blog

The contest will give away 10 'dates' over 10 days leading up to release with video clips featured on the home page In addition to the specific contests listed above, a dozen or more prize pack giveaways will be executed at a number of other blog, entertainment, humor, film and lifestyle sites. These contests usually consist of signed posters, t-shirts and DVDs

## Viral Video Propagation



iced media

Working within the viral communities to promote footage to target audiences

Distribute embedded player links to extensive list of key blogs and sites for third party coverage of select footage

Drive traffic to the content we upload

Appendix A (viral video sites)

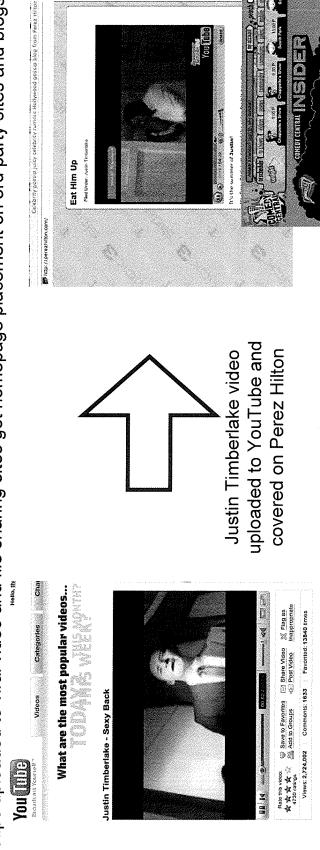
(social networking sites)

Block Savvy -acebook **FagWorld** Reccenter **MySpace** Buzznet Heavy Bebo MOG YFly Clip Shack ive Video iveLeak. Gleeker Vsocial Flurl 'Humor /idilife Veoh Vidiac Flixya Cool Streaming Video YourDailyMedia **FunnyOrDie** YouTube Google **Flukiest Crackle** Putfile Break Heavy Atom Uploads Daily Motion **Brightcove** YouAreTV Sharkle Jvouch Clevver Revver Bolt Lulu

## Samble Viral Content Seeding

iced media

Clips uploaded to viral video and file sharing sites get homepage placement on 3rd party sites and blogs





**Buzzed Driving is Drunk D** 

Co.gk work

subed clear from Blades of Obory for any socioaren, the file's genig to to a trul string of proty bits Read-Advicentalisant pion Where I colors from, than makes for a good Wild Ferred movie. Thick

Blades of Glory clip uploaded to iFilm and covered on Comedy Central Insider

Doing Push Ups With Jimmy & Chazz Feb 21 07 at 3:18 PM - 7,098 views - 0 comments Movie Trailers & Cilps - funny clip from "Blader

Channels |+|
Animation & Cartoons
Commedy
Commercials
Extreme Sports
Girls
Motorsports
Motorsports
Mouse Trailers & Cilips
Short Films
Trekvision

Order by: Relevance | Most Recent | Most Popular You searched for: blades of glory

Search IFILM blades of glory

Upload a Video

Save to Peylist [+] Email to Friend [+] Publish To: MySpace / Blog [+]

X



## arget Site Lists



Hollywood North Report Comedy Central Insider astes Like Chicken Oh No They Didn't Thighs Wide Shut Rotten Tomatoes No Good For Me **Teen Hollywood** All Movie Portal Ace Show Biz **PopYOUlarity** Rolling Stone Watch Stuff Movie Freak Prefix Mag **MovieWeb** Synthesis Prick Mag Just Jared 2opBytes Slas Film Spunos Whatevs WWTDD Playboy N-Zone Nerve SPIN 900 Witz moviesblog.MTV.com **Bive Me My Remote** Movie Poop Shoot iquid Generation Kludge Magazine **Selebrity Wonder** Hybrid Magazine Manly Thoughts The Movie Blog Hollywood.com Milk & Cookies Maxim Online 3en-Stiller.net osing Today Superior Pics Goldenfiddle Rock, I Roll Gorilla Mask mpose Mag nside Pulse Buzz Sugar ost At Sea Sinematical All Movie JustJared Filmcritic Match Fixins Entertainment World Celluloid and Vinyl Ain't It Cool News A Socialite's Life **Geeks of Doom** College Humor Pop Syndicate Dark Horizons College Candy Celebrity Cafe Cringe Humor College Club Crack Muffin Dating Direct **Buzz Patrol** E-Harmony Dead Frog Pop Candy Fuzzy Lion Movie List Aske Men Cinegeek Gizmodo **D-Listed** Cinecon Empire Dorks Date FHM

Seriously OMG WTF

Starpulse

Funny Reign



## Target Site Lists

## Bridezilla and Bachelor Sites:

Bridalicious ModGirl

**3ridezillaPreventionProject** <sup>-</sup>aceLikeMurderBridezilla

**Boing Bridal** 

**BachelorPartyFun** 

/ouMayNowKissTheBlog

ndie Bride

**Sridalwave** 

The Apjary

The Coming

rueBrideConfessions The Bastion

Diary of a Bride

ManoloBrides.com

Always a Bridesmaid

Seauty is in the Eye of the Beholder

Bridal Bar Blog

Bridaliscious

**3ridalwave** 

Brideness

**Bridezilla** 

Confessions Of The Wedding DIVA **DIY Wedding Planner** 

Jon't Be That Bride

**Dreams** on a Budget

Ethical Weddings

-laming Tulle Fresh Bride From "I Will" to "I do"

Sodawful Wedding Crap **Sreat Green Weddings** 

Here Comes the Blog

love Weddings

**Never teh Bride** 

Observer Bridal Blog

Offbeat Bride

Oh joy!

**Dur One Heart** 

**Our Wedding Plus Dur Wedding** 

Paper Bride

eople's Real Life Weddings

Polka Dot Bride RSVP Shindig

Saving for a Wedding

he Awesome Photo Blog Should we get married? he blog at Bloomery

he Bridesmaid's Blog he Preppy Wedding

he Wedding Register

idbits on Weddings by Socialites

o Love, Honor, and Dismay rash the Dress

/eiled Conceit Ved This Ved Log

Vedding Fanatic Vedding Bee Vedaholic

Wedding Mapper **Nedding Tactics** 

iced media

Wedlok

What Junebug Loves White Lace Wedding

And the bride wore...

And they lived happily ever after...

**Soing Bridal GreenKarat** 

**Groom** Groove **Groom Stand** 

Do Foundation

Hate My Inlaws!!! ndie Bride

et's Run Off

Pearl Paradise

Portovert

Something Old, Something New rue Bridal Confessions

Way Cool Weddings Jalvdress.com

**Nedding Podcast Network** 

Wifeville

Yahoo Groups: **Breaking Up** Heartbreak Weddings

## Target Site Lists - Unrated Content

Below is a small sampling of viral sites and blogs that will be targeted for any unrated content:



Morons On The Web Ridiculous Videos The Shortest Bus Cowardly Escape Funny Link Dump Super Evil Robot wisted Videos Colbert Videos Online Arcade **Sallery Dump** Humor Trade Daily Slacker DipTard.com Dave's Daily -unny Clips Video Spud witch Film -Am-Bored Fun Dump **Cool Clips** Evil Dump -ol Wow Eat Liver Vidcrazy -nngod Seaned Fazed JnitedNothing.net op Music Videos **Sollege Slackers Drunk University** Slacker Network American Films Shocking Clips Funny Videos Funny Videos oo Shocking Funny Burger Funny Jokes Big Bad Site -unny Links **Jump Head** Buzz Humor rend Pimp Wff People Shock This ink Dump railer Spy ist Dump Vid Craze Raw Meat Zumboo **3et Laid** Bloogie **Dumbie** College Downtime Sorry I Got Drunk Worst Previews Video Madness Kill Some Time **United Nothing** Stupid Videos Humor Trade **Crack Muffin** Elite-Videos **Bored Town** Kontraband Meanduck Magamba TimeKiller FuzzyLion Fun Only My Blam Ownage Danerd Nopers Leenks Yikers Abum Rupid Moron Goyk

aya Movie Blog

Movie-Vault

Joblo

Jive

Geeks of Doom

Happy Robot

**Jouble Agent** 

Film Junk

-rat Pack

3ullz-Eye

Cracked

**Ask Men** 

Blender

**3riznx** 

astes Like Chicken

Strange Pup

ailer Spy

Slash Films

Spout

Shakefire

The Man Room he Movie Box

Rope of Silicon

Playboy

Pajiba

Nonk

The Movie Times

Top Movie Blog

Jseless Men



## Target Site Lists



Below is a small sampling of sites and blogs that will be targeted for contests and larger exclusive features:

(appendix C)

Zap2it

Kiwibox

**EntertainmentWorld** 

Bullz-eye

GetMarried.com The Knot

**Sothamist** 

Ticketmaster/Livedaily

ACED

Stuff Magazine

King

Crave Online

Alloy

Shakefire

411 Mania

Celebrity Cafe SPIN

Dead-Frog ElleGirl YFly

Inside Pulse Junkiness The following are films and shows with fans likely to respond well to The Heartbreak Kid, based on the cast of the film or style of humor. We should consider this our core target audience and build from there.

Anchorman

Napoleon Dynamite Along Came Polly

Arrested Development Saturday Night Live

Wedding Crashers Old School Dodgeball

The Daily Show Blackballed

The Benchwarmers The Office

-ate Night with Conan O'Brien Comedians of Comedy Dog Bites Man

Wet Hot American Summer Upright Citizens Brigade The Simpsons The State

The 40-Year-Old Virgin Deuce Bigalow Zoolander

## Dating Sites and Blogs



In addition to the entertainment, movie, and other sites we'll be servicing, we will also focus on getting HBK content on the plethora of dating sites and blogs on the web. This is an area we haven't worked with on our past projects, but will be a good fit for this film.

## sample list of dating sites and blogs:

Dating Dames: http://www.datingdames.com/

Brain Dancing: A Bluntly Personal Look at Online Dating : <a href="http://www.braindancing.blogspot.com/">http://www.braindancing.blogspot.com/</a>

Charming But Single: http://charmingbutsingle.com/

The 15 Minute Dating Blog: http://15minutedate.com/blog/

Singled Out: A Seattle Dating Blog: http://blog.seattlepi.nwsource.com/singleout/

e-Amore News: http://www.e-amore-news.com/

Post Modern Dating: http://www.postmoderndating.com/blogs/blogshe/

RosaInd's Dating Blog: http://www.sage-hearts.com/online-dating-blog/ Collaboradate Online Dating Blog: http://www.collaboradate.com/blog/

Online Dating Insider: http://onlinedatingpost.com/

Miss Match Blog: http://missmatchblog.blogspot.com/ Blog Her: http://blogher.org/node/413

Wikia Dating: http://personals.wikia.com/

## Tools, Dates, and Cost



### **Tools Requested:**

- Various DVDs (mentioned in contests above) #s to be determined
  - 30 signed The Heartbreak Kid posters
- Any available video links encoded in Windows Media, Real Player, and QuickTime streaming formats, as well as downloadable iPod and PSP formats.
- Any available soundtrack songs in streaming or mp3 format
- \*Cast bios and any press releases (if available) in MS Word format
- The Heartbreak Kid one-sheet and teaser poster images, in high-res JPG format
  - Any and all publicity photos and stills from the film, in high-res JPG format
- Any other special promotional items (limited edition posters, shirts, keychains, etc) for key

### Program Dates:

August 5, 2007 - October 5, 2007

### Cost:

Marketing Service Campaign & Facebook build, maintenance and management: month

Expenses include all mailing costs of promotional materials and any other out-of-pocket costs directly related \*Additional expenses not included in the budget will be pre-approved and will be billed as they are incurred to this project

### Contact



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New York, NY 10012 P: 646.753.6402

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### **EXHIBIT B**

### (FACEBOOK INITIATIVE)

### ICED Media: Facebook Initiative

ICED will build and maintain a Facebook page dedicated to *The Heartbreak Kid*.

Every single day of this campaign, the page will be updated, friends will be approved, new contests will be launched and team missions will be assigned.

Each week there will be at least one message to all members informing everyone about the new content, contests and opportunities on the HBK Facebook page.

Week 1 (8/6) Page build, friend recruitment - incentives for users bringing in more than 10 new members (posters).

Week 2 (8/13) Debut video content, 1st mission/contest to put clips on your page.

Week 3 (8/20) Daily contests for various participation levels (signing wall, commenting on photos, putting HBK content on your page.

Week 4 (8/27) More content distributed; new images, buddy icons, widgets, sound files, video clips posted on the HBK page. Make video content downloadable for PSPs, Ipods.

Week 5 (9/3) Team member # goals set for exclusive content, HBK comments made on Labor Day to all current members, new discussions/team games implemented.

Week 6 (9/10) Letter of the day contest begins, ASCII posts, more interactive features.

Week 7 (9/17) Gift week, debut new HBK 'adult' content, playlist contest launch.

Week 8 (9/24) Trivia week, Discussion board focus, sound bytes unveiled.

Week 9 (10/2) Content from the junket will be featured, Win a date to HBK contests all week.

Prizing will range from ROE passes to posters, shirts, signed items.

Letter of the day/word of the week for HBK prizes:

Each day we put up a "letter of the day" on the Facebook page for a

determined amount of time (1/2 hour, 1 hour, etc)

- Members have to go to the page and check each letter, keep track of the letters for a week, then post the word on a message board
- The first one who puts the word up on a message board (or emails it) gets a prize

### Film/Actor/Farrelly Brothers Trivia Quiz

- 6 Apple shuffles will be given-away in correlation with the trivia game based on film stars and previous Farrelly brothers and Ben Stiller films
- We'll come up with questions to be pre-approved before we roll out this weekly contest

### Photo Captions

- Post photos from film for users to create captions, all members friends will see photos
- Members who participate will have the opportunity to win a trip to Cabo

Group List: The top ten will be based on events from the film

- You know love blows when...
- She doesn't know what the missionary position is
- You curl up in a rocking chair in shock after sex

We can then add other funny items based on other Ben Stiller and Farrelly brother films to the list to spark discussion

- You know love blows when.....
- You're partner doesn't know what a eugoogaly is...
- You're partner doesn't like Orange Mocha Frappuccinos!
- He's not an ambi-turner...
- He's a bleeder...
- You live in Far Away City but your girlfriend lives in Aspen, where the beer flows like wine...
- You're girlfriend has a great set of hooters... but they're just owls...
- You're bf/gf always tries to triple stamp your double stamps (but you know you can't triple stamp a double stamp)

### Roadtrip Playlist with iLike

- Users create the ultimate roadtrip playlist and post it to their profiles
- Vote for the best playlists
- Playlist with the most votes wins an iPhone with \$20 iTunes giftcard to make your own playlist

### Viral Photo Stickers

- · ASCII picture of a nose with "Love Blows" coming out of nostrils
- Group members will copy the image from the group and post it as a comment under every photo they can find of people kissing, prizing awarded first come, first served.

### Gifts

Group will Vote to Determine Opening Week Gift

- Donkey ass branded with HBK
- Baby Oil HBK branded
- Robe HBK branded
- Tux HBK branded
- Wedding Ring HBK 10.5 branded

Members who active on the HBK page will get their first gift free. Other exclusive HBK gifts are for sale.

More Discussion Board Items: You know love blows when...

- She doesn't know what the missionary position is
- You curl up in a rocking chair in shock after sex

### Team Goals

 When the number of members in the group reaches designated benchmarks, we release deleted scenes and special clips for everyone to enjoy